

7th June 2017

## May 2017 Monthly Report

|       | Number of Visitors (thousands) |                            |  | Utilization Rate <sup>1</sup> |  |   |
|-------|--------------------------------|----------------------------|--|-------------------------------|--|---|
|       | Actual                         | YoY<br>Change <sup>2</sup> | 3 Year<br>Average<br>Change <sup>3</sup> | Actual                        | YoY Change<br>Percentage<br>Point (ppt) <sup>4</sup> | 3 Year<br>Average<br>Percentage<br>Point (ppt)<br>Change <sup>5</sup> |
| Apr   | 517                            | +5.3%                      | +4.9%                                    | 82.2%                         | +4.3 ppt   | +3.8 ppt  |
| May   | 587                            | +2.4%                      | +1.0%                                    | 89.4%                         | +2.2 ppt   | +0.9 ppt  |
| Jun   |                                |                            |  |                               |  |   |
| Jul   |                                |                            |  |                               |  |   |
| Aug   |                                |                            |  |                               |  |   |
| Sep   |                                |                            |  |                               |  |   |
| Oct   |                                |                            |  |                               |  |   |
| Nov   |                                |                            |  |                               |  |   |
| Dec   |                                |                            |  |                               |  |   |
| Jan   |                                |                            |  |                               |  |   |
| Feb   |                                |                            |  |                               |  |   |
| Mar   |                                |                            |  |                               |  |   |
| TOTAL | 1,104                          | +3.7%                      | +2.8%                                    | 85.8%                         | +3.3 ppt   | +2.4 ppt  |
|       |                                |                            |  |                               |  |   |
| 1Q    |                                |                            |  |                               |  |   |
| 2Q    |                                |                            |  |                               |  |   |
| 3Q    |                                |                            |  |                               |  |   |
| 4Q    |                                |                            |  |                               |  |   |

All of the above information are obtained from Accordia Golf Co., Ltd. as the manager of the 89 golf courses (including golf course related assets relating to such golf courses) located in Japan in the portfolio (the "Initial Portfolio") of Accordia Golf Trust ("AGT"). The information is on a best estimates basis and unaudited.

In May 2017, the number of visitors was 587 thousand and utilisation rate was 89.4%

Note: Data calculated is based on 89 golf courses in AGT's portfolio

- <sup>1</sup> Utilization Rate = Total number of visitors per 18 holes / (Total operating days x 50 (flights) x 4 (persons)). Total operating days exclude closed days under specific circumstances such as typhoon and snow, among other factors
- <sup>2</sup> Year-on-Year (YoY) Change = (Current month data corresponding month of the previous year) / corresponding month of the previous year
- <sup>3</sup> 3 Year Average Change = (Current month data previous 3 Year Average) / previous 3 Year Average
- <sup>4</sup>3 Year-on-Year (YoY) Change Percentage Point (ppt) = Current month data corresponding month of the previous year
- <sup>5</sup> 3 Year Average Percentage Point Change = Current month data previous 3 Year Average

Appendix: 3 Year Average<sup>6</sup>

|     | Number of Visitors (thousands) | Utilization Rate |
|-----|--------------------------------|------------------|
| Apr | 493                            | 78.4%            |
| May | 581                            | 88.5%            |
| Jun | 502                            | 79.3%            |
| Jul | 508                            | 77.9%            |
| Aug | 500                            | 76.7%            |
| Sep | 502                            | 79.6%            |
| Oct | 534                            | 81.9%            |
| Nov | 507                            | 80.9%            |
| Dec | 461                            | 74.9%            |
| Jan | 352                            | 65.1%            |
| Feb | 342                            | 65.5%            |
| Mar | 466                            | 75.8%            |
| 1Q  | 1,576                          | 82.0%            |
| 2Q  | 1,511                          | 77.8%            |
| 3Q  | 1,502                          | 78.5%            |
| 4Q  | 1,161                          | 67.4%            |

<sup>&</sup>lt;sup>6</sup> 3 Year Average = Average data of the corresponding month(s) of the previous 3 years

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